

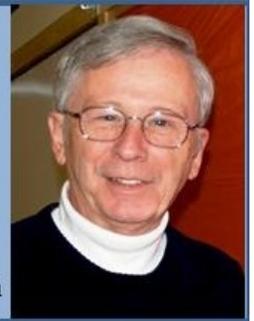
Brain leaks and musings

from Walter Boomsma



You'll lose to learn!

<http://wboomsma.com>



Fall 2014 Course Schedule Announced

Substitute Teacher Training Course



This fun one-day program is designed to prepare people interested in serving as a substitute teacher or ed tech. There will be plenty of “hands on learning” that will include important classroom management techniques and teaching strategies. We'll also cover some legal aspects and

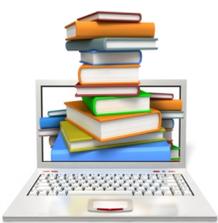
help you develop your own “sub pack” of resources and an action plan that will get you started on the right foot! If you've been subbing for a while, this is a great opportunity for a “refresher” and some new ideas.

Wednesday, **September 10th** in Dover Foxcroft from 9 AM until 4 PM. Contact **PVAEC** for more information or to register.

Saturday, **September 13th** at Nokomis High School in Newport from 9 AM until 4 PM. Contact **RSU19** for more information or to register.

Is There A Book In You? Publish It!

Publishing technology and the industry has changed dramatically in recent years. It's no longer impossible or expensive for new authors to get published thanks to “Indie Publishing” and POD (print on demand) technology. Join local author “Mr. Boomsma” to learn how he published and distributes his recent book “Small People — Big Brains” using readily available resources.



Tuesday, **September 23rd** in Dover Foxcroft from 6:30 PM until 9:00 PM. Contact **PVAEC** for more information or to register

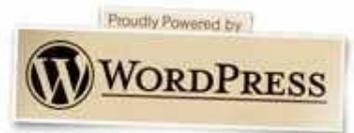
Tuesday, **October 21st** in Newport from 6:30 PM until 9:00 PM. Contact **RSU19** for more information or to register.

“Education is the kindling of a flame, not the filling of a vessel.”
Socrates

Get the Latest Information!

<http://wboomsma.com>

Your WordPress Website/Blog—Fast, Easy and Free!



WordPress is one of the most popular free and open source blogging and website publishing platforms available today. In this “user friendly” and hands-on course you'll learn the basics of building a blog or website for your business or pleasure—in fact, you'll have your site up and running by the end of the class. You should have some basic computer skills and a basic understanding of the Internet. The class is not designed for advanced users! Note that you must be able to access your email during the first class.

Thursday, **October 9th** and Thursday, October 16th in Dover Foxcroft from 6:30 PM until 9:00 PM. Contact **PVAEC** for more information or to register.

Thursday, **October 23rd** and Thursday October 30th in Newport from 6:30 PM until 9:00 PM. Contact **RSU19** for more information or to register.

Course Providers Contact information

AGSRE: Arthur Gary School of Real Estate
Website: <http://arthurgary.com>
Telephone: 207 856-1712

PVAEC: Piscataquis Valley Adult Education Coop
Website: <http://pvaec.maineadulted.org/>
Telephone: 207 564-6525

RSU19: RSU 19/ Nokomis Adult Education
Website:..... <http://rsu19.maineadulted.org/>
Telephone: 207 368-3290



ERA Dawson Mixer

Walter will be a guest speaker at the ERA Dawson Mixer scheduled for Monday, September 8th at their main office in Bangor starting at 5 PM. This is a great opportunity for experienced agents and folks considering a career in real estate to “talk it up.” Typically, other speakers include lenders and title companies. For more information contact Julie Williams at (207) 947-6788 or by emailing juliewilliams@eradawson.com.



Sales Agent Course

The state of Maine requires that a person pass this 55 hour Sales Agent course and a state exam, both with a 75% or better, in order to qualify for a Sales Agent license. This 55 hour Sales Agent course covers all of the material required by Maine License Law and Rules to qualify for a Sales Agent license. Note the two-year Sales Agent license cannot be renewed. An Associate Broker license is required to continue to practice.

Starts on Wednesday, **September 17th** (evening-weekend course) at the Ramada Inn, Bangor For more information, contact **AGSRE**.

Associate Broker Course

The state of Maine requires that a Sales Agent pass the 60 hour Associate Broker course with a 75% or better in order to qualify for an Associate Broker license. The 60 hour Associate Broker course covers all of the educational material required by Maine License Law and Rules to qualify for an Associate Broker license. The Sales Agent will also have to complete the Maine Real Estate Commission required “Documented Field Experience Form ” in order to obtain the Associate Broker license.

Starts on Saturday, **October 18th** (weekend course) at the Ramada Inn, Bangor. For more information, contact **AGSRE**.

Designated Broker Course

This 45 hour course covers all the educational requirements that are necessary to apply for a Broker license. To qualify for the Broker license the applicant must have been licensed as an Associate Broker for 2 years within the 5 years immediately preceding the date of application submitted to the Commission.

Designated Brokers & Brokers may take this course as a refresher and receive 18 clock hours of continuing education credit by the Maine Real Estate Commission.

Starts on Wednesday, **October 1** (weekday course) at the Ramada Inn, Bangor. For more information, contact **AGSRE**.

Previews of Coming Attractions!

Market Analysis—it’s more than a price! Is the working title of a three hour continuing education class Walter has “in development.” The course will offer students an opportunity to discover some of the more sophisticated aspects of a thorough analysis. Looking for a mid-late fall release...

Mr. Boomsma, Walter, or Professor Boomsma?

When I sub at school, the kids are required to call me Mr. Boomsma. Most comply, although it’s not at all unusual for the kindergarteners to call me “**Mrs.** Boomsma.” The idea of a man teaching kindergarten is still a bit alien to most five year olds.

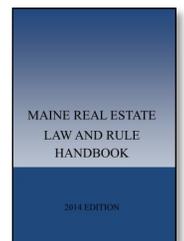


You won’t have to call me “Professor Boomsma” but thanks to a collaboration between the Arthur Gary School of Real Estate and Husson University’s Center for Family Business, I’ll be teaching a Sales Agent Course this winter that makes it possible for students to receive 3 hours of credit for a Business elective, PL 201 Real Estate Law, Paralegal elective or Open elective through Portfolio Assessment. Stay in touch for more information and exact dates!



Law/Rule Book Updated

The Maine Real Estate Law and Rule Handbook I edited and released earlier this year has been updated to reflect changes through October, 2013. I’m pleased to announce the Arthur Gary School is adopting it for all licensing courses—if you are taking one soon, you should get a copy! If not, you can order your copy from our online store at Abbot-VillagePress.com or through Amazon and Barnes and Noble. You’ll love the detailed table of contents!



If you’re using Social Media, you owe it to yourself to check out “Ask me if I care?” on boomsmaonline.com!